



Kentucky Student Success Summit  
April 2-3, 2012

Marriott Louisville Downtown Hotel, Louisville,  
KY



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# **Kentucky Council on Postsecondary Education**

## **Student Success Summit**

April 3, 2012

- EDI and delivery
- EDI's higher education network

# The story of delivery in Britain is an encouraging precedent for overcoming implementation challenges at scale

Prime Minister Blair issued a call for change in June 2001...



*"...a mandate for reform...  
and an instruction to deliver"*

From the remarks of Tony Blair after winning his second election in June 2001.

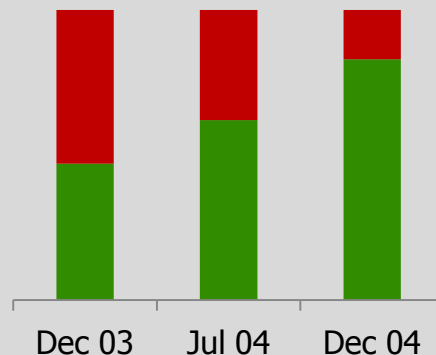
...He founded the Prime Minister's Delivery Unit (PMDU) in 2001 to help the British government implement his agenda...

PMDU responsibilities:

- Monitor and report on the delivery of the Prime Minister's top priorities
- Identify key barriers that prevent improvements and actions needed to strengthen implementation
- Strengthen departmental capacity to deliver through better planning and sharing knowledge about best practice

*Delivery is based on the methodology the PMDU innovated in doing this work*

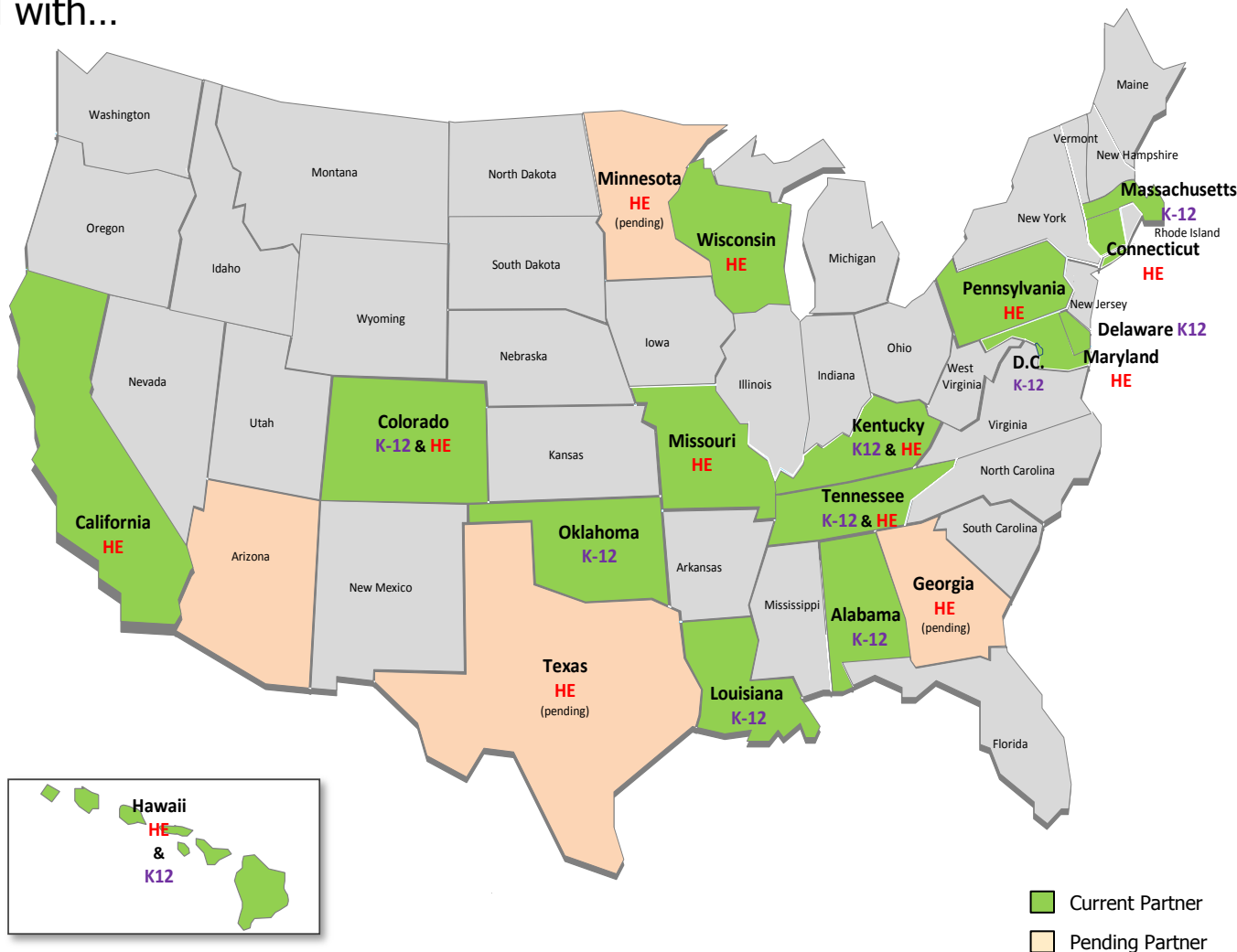
...and within four years, the government was on track to hit over 80% of its high-priority targets



# EDI was created to help bring the delivery methodology to implementation of education reform in the US

EDI is currently partnered with...

Our mission is to partner with K-12 and higher education systems with ambitious reform agendas and invest in their **leaders' capacity to deliver results**. By employing a proven approach, known as *delivery*, we help state leaders maintain the necessary **focus** to plan and drive reform.



# With the help of the original practitioners, EDI has distilled the approach into 15 essential elements



## 1 Develop a foundation for delivery

- A. Define your aspiration
- B. Review the current state of delivery
- C. Build the delivery unit
- D. Establish a “guiding coalition”



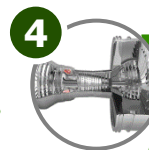
## 2 Understand the delivery challenge

- A. Evaluate past and present performance
- B. Understand drivers of performance and relevant activities



## 3 Plan for delivery

- A. Determine your reform strategy
- B. Set targets and establish trajectories
- C. Produce delivery plans



## 4 Drive delivery

- A. Establish routines to drive and monitor performance
- B. Solve problems early and rigorously
- C. Sustain and continually build momentum



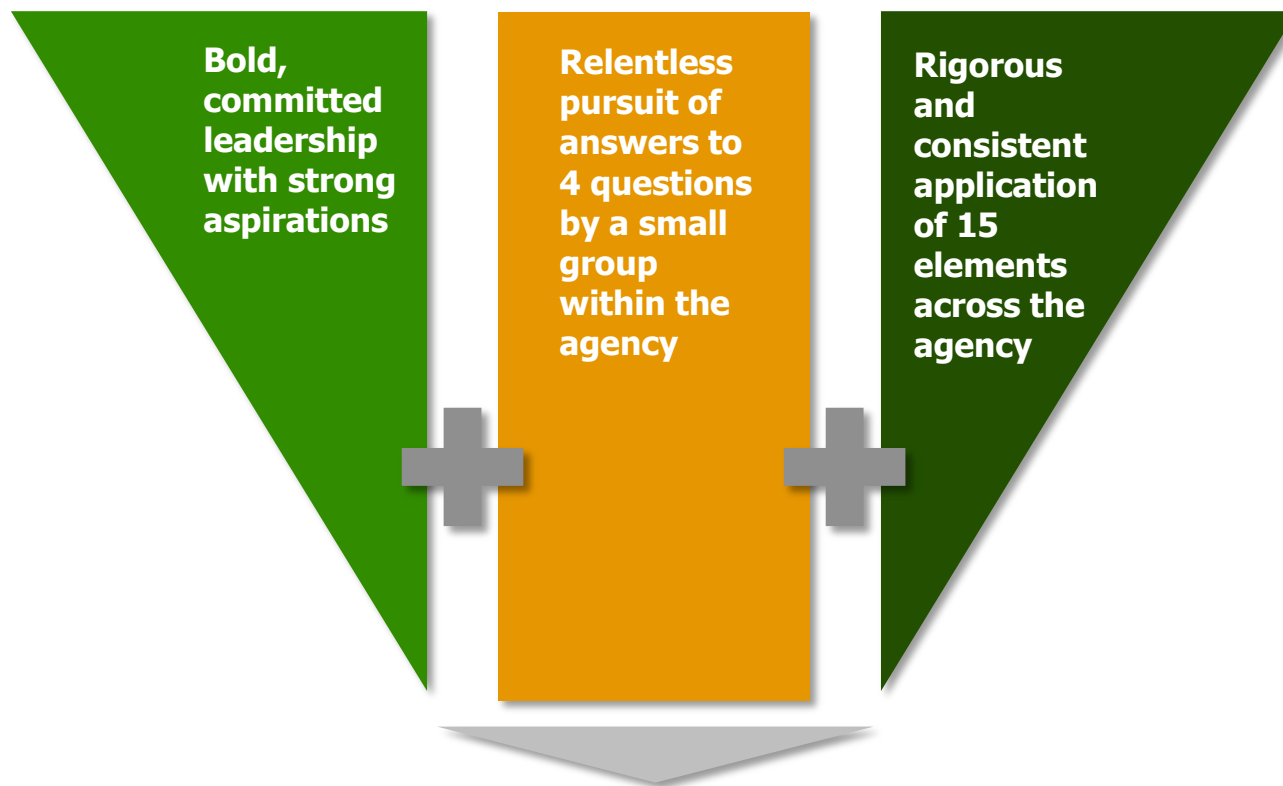
## 5 Create an irreversible delivery culture

- A. Build system capacity all the time
- B. Communicate the delivery message
- C. Unleash the “alchemy of relationships”

## At its core, however, these elements aim to answer four questions

- 1 What are you trying to do?
- 2 How are you planning to do it?
- 3 At any given moment, how will you know whether you are on track?
- 4 If not, what are you going to do about it?

**We believe that a committed leadership team using these tools will achieve significant results for students**





- EDI and delivery
- EDI's higher education network

## The EDI Higher Education Delivery Network consists of a growing number of systems across the country

EDI focuses on supporting states in their implementation efforts to:

- Achieve **college- and career- readiness** for all students
- Increase postsecondary **access and degree completion**
- Close **equity gaps**

### Higher Education Partnerships

#### **Current Engagements**

- California State University System
- Colorado State University System
- Connecticut State University System
- Kentucky Council on Postsecondary Education
- University of Hawai'i System
- University System of Maryland
- University of Missouri System
- Pennsylvania State System of Higher Education
- Tennessee Board of Regents
- University of Wisconsin System

# This network of systems has grown out of the Access to Success Initiative



Twenty-one participating systems have committed to:

- Cut current gaps in half by 2015 for college entry and completion
- Reflect the economic & racial diversity of the state
- Count students who are not always counted
- Improve overall student access and success
- Report on progress publicly each year

# The network took the lead in working with Michael Barber to interpret the delivery methodology for the American context

## Higher Education Delivery Network Approach

- Since the fall of 2009, the network meets three times a year to learn delivery tools and apply them in their specific contexts
- EDI facilitates monthly discussions of team leaders, to exchange ideas and share best practices with each other
- Several systems are utilizing assistance from EDI to provide on-the-ground support as their teams address challenges
- Campus networks have been developed, with EDI's support, to drive the state's student success agenda.



# EDI spends a significant amount of time helping systems plan their delivery approach

Example types of goals include:

## University of Louisiana System: Degree Attainment Goal

- Increase current degree attainment **by an additional 10,000 degrees** by 2015

## California State University System: Graduation Rate Goal

- Every campus must get to the top quartile of their peer group in overall graduation rate and halve their URM achievement gap
- Results in a system goal of an **8 percentage point increase** by 2015

## University of Wisconsin System: National Share

- What is the system share if the state were to meet the President's goal of 55% degree attainment in the state by 2020?
- Results in **80,000 more cumulative graduates** by 2025

We believe that if you have a  
goal then you  
must  
have a plan to deliver.

# We work with system and campus leaders as they implement their ambitious reform agendas

## STRONGER by DEGREES



### Kentucky Delivery Plan

Focus Area: Student Success

Policy Objective #4

January 2012

DRAFT



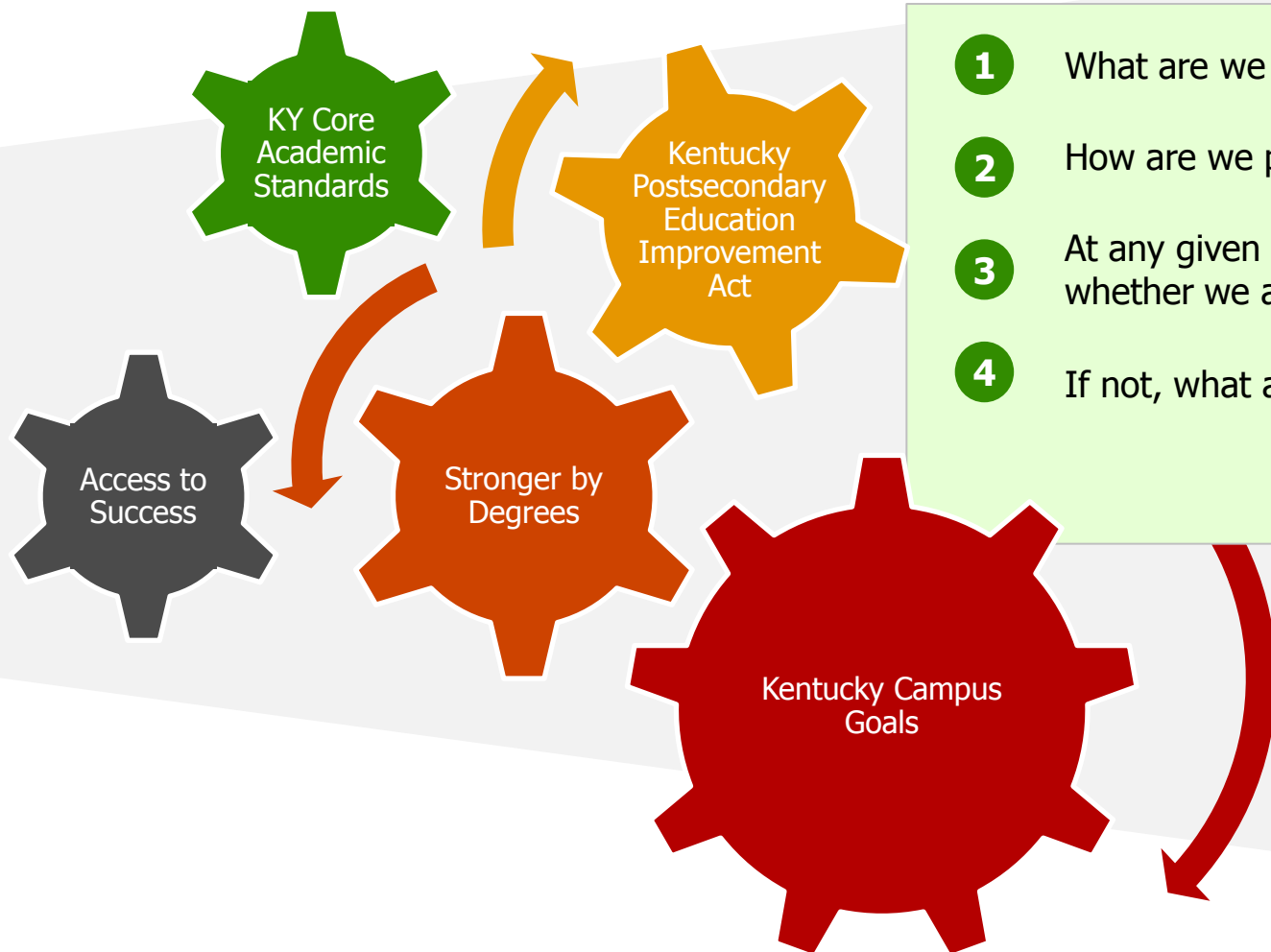
### The Kentucky Council on Postsecondary Education's delivery plan contains the following:

- Clearly articulated **system aspiration**
- **Trajectories** to illustrate the paths to their targets
- **Individuals accountable** for identified strategies

### For each strategy, plan identifies:

- Relevant **stakeholders**
- Clear **action steps and timeline**
- Expected annual **impact**
- **Leading indicators** that will be used to monitor progress
- **Resources and support** required
- Potential **risks**

# Delivery can support campus leaders in their aligned—but varied—efforts to improve attainment in Kentucky



- 1 What are we trying to do?
- 2 How are we planning to do it?
- 3 At any given moment, how will we know whether we are on track?
- 4 If not, what are we going to do about it?



# Kentucky CPE has implemented one of the first state-driven delivery networks

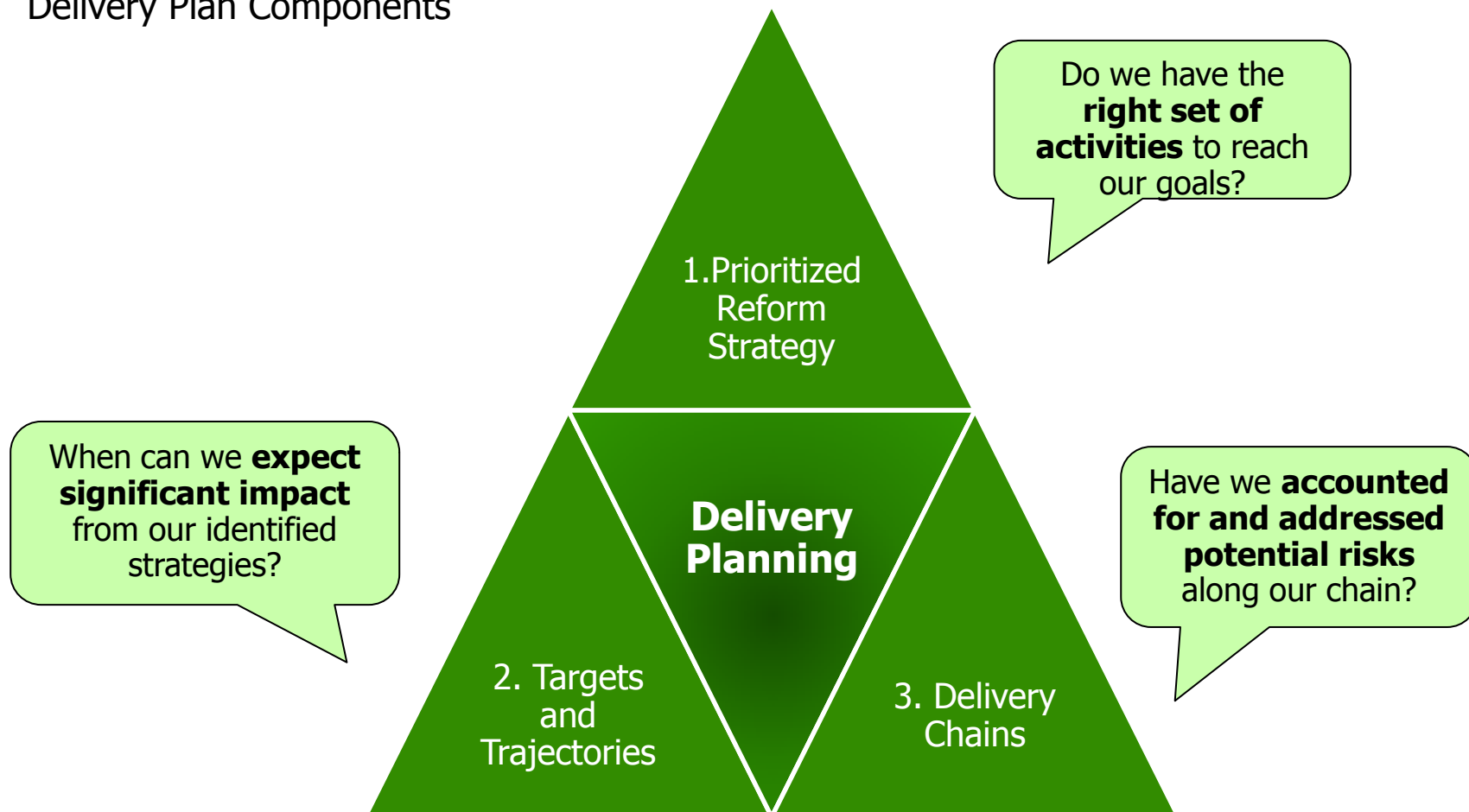
## Kentucky Higher Education Delivery Network

- Eastern Kentucky University
- Kentucky Community & Technical College System
- Kentucky State University
- Morehead State University
- Northern Kentucky University

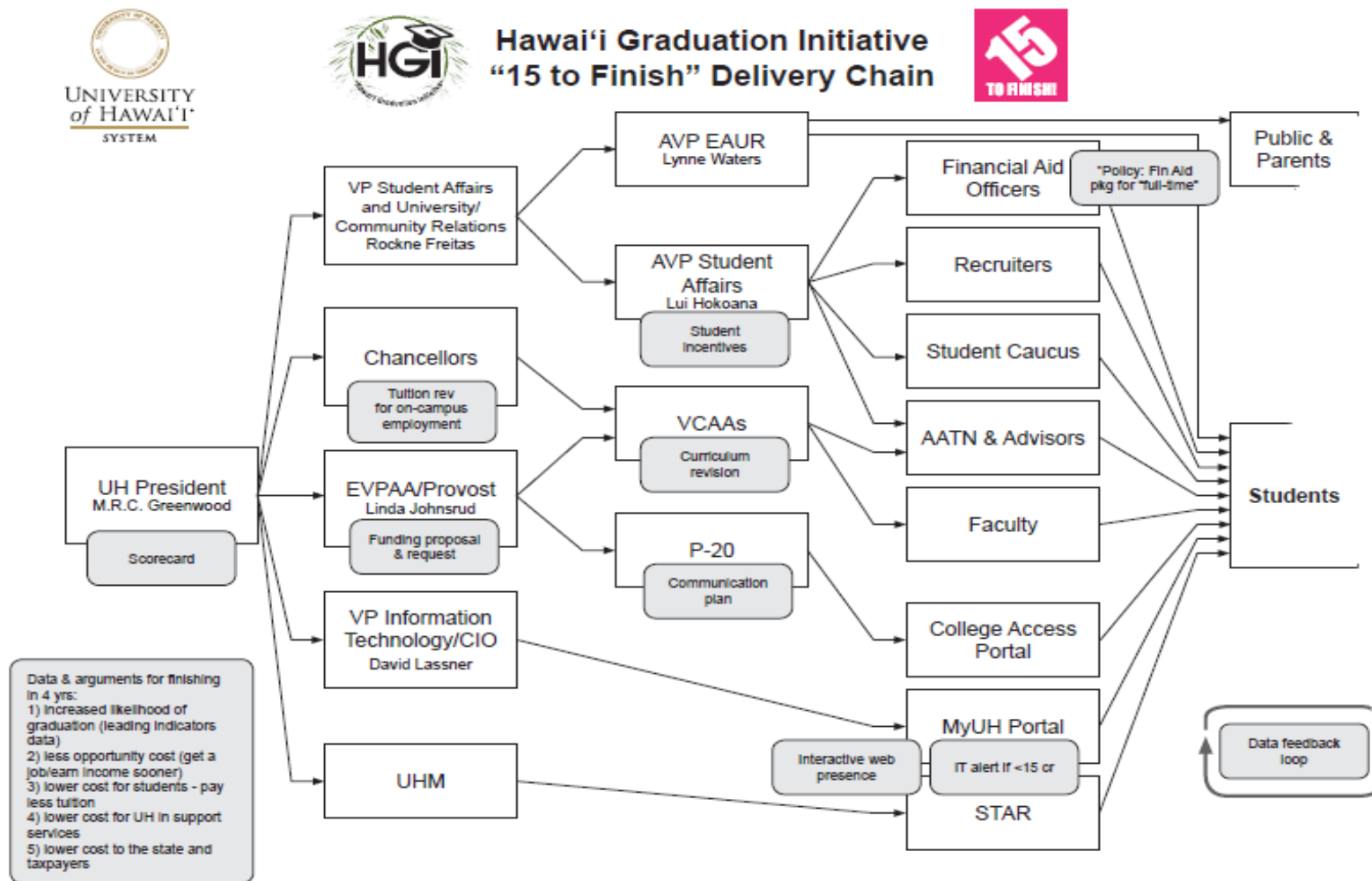


# Delivery planning is a crucial component of the delivery implementation process

## Delivery Plan Components



# The University of Hawai'i System developed a delivery chain to identify and analyze all the "actors" for a high-priority system-level strategy






























































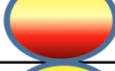


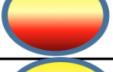























EVPAAP: 11/8/11

\* 4-yr - 12 credits; UHCC - 15 credits

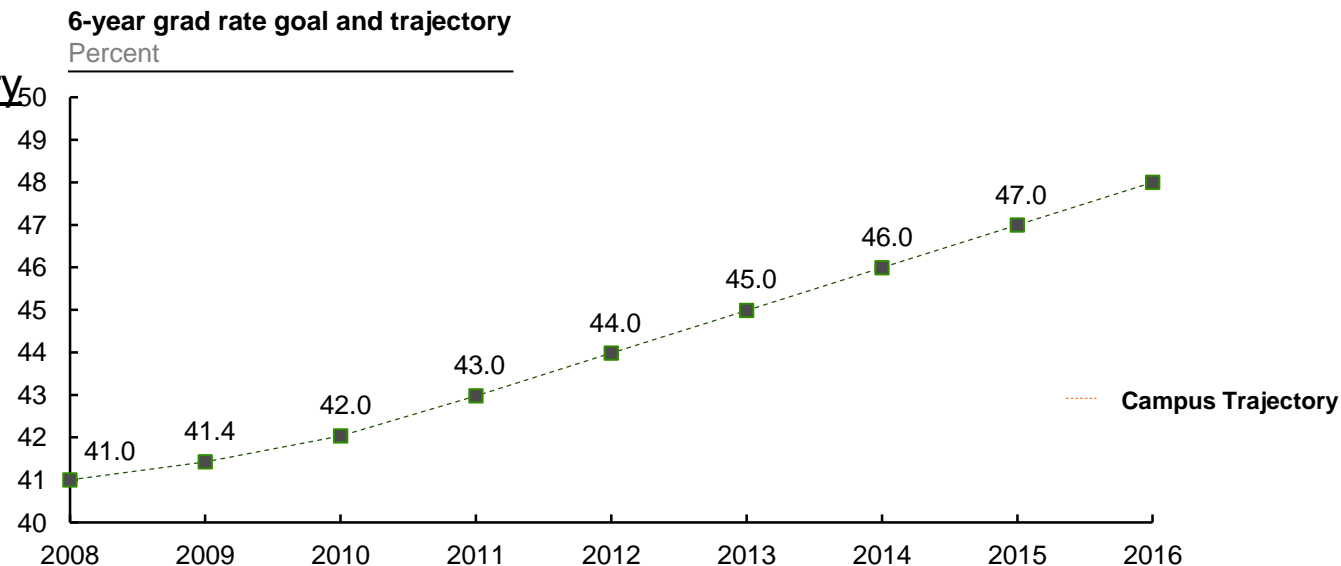
# To help to focus leaderships' attention on critical areas, one campus developed a dashboard to show campus-wide progress on high-priority initiatives

Example: league table used by the campus delivery team to monitor progress

Goals 2010-2011	CAS	CoBA	CoE	CoFAC	CoN	CoO	Honors	JEP	SSW
ampus Visits									
Orientation									
Advising Process Assessment									
FYE									
Graduation Plans									
4-year Degree Plans							N/A		
DWI Reduction									
Tutoring									
Exit Interview Process									
Degree Completion						N/A	N/A		N/A

# Some systems and campuses use trajectories to connect their goals to the work that is underway

## Sample Campus Trajectory



Weighted Category	AY	2009	2010	2011	2012	2013	2014	2015	2016
1) Academic support		O	L	L	L	L	L	L	L
2) Advising / mentoring & Support services		L	L	M	M	M	M	M	M
3) Financial aid & Personal finance		L	L	L	L	L	L	L	L
4) Retention support		L	L	M	M	M	M	M	M
5) Classroom level impact		L	L	M	M	M	M	M	M
6) Performance management		L	M	M	H	H	H	H	H
7) Faculty development		O	O	L	L	L	L	L	L
8) Student experience		O	O	L	L	L	L	L	L
<b>TOTAL</b>		<b>L</b>	<b>M</b>	<b>M</b>	<b>H</b>	<b>H</b>	<b>H</b>	<b>H</b>	<b>H</b>

# Additionally, EDI encourages network systems to implement best practices grounded in research to support their student success agendas

## Leading Indicators to understand “drivers of performance”

### Course Participation:

- Begin remediation in first term
- Complete remediation year 1
- Complete college-level math/English in the first year or two

### Course Performance:

- High rate of course completion (80%)
- Complete 20-30 credits in first year

### Student Enrollment Patterns

- Earn summer credits
- Enroll full-time

## High-Impact Practices to help “determine reform strategy”

- ✓ First-Year Seminars and Experiences
- ✓ Common intellectual experiences
- ✓ Learning Communities
- ✓ Writing-intensive courses
- ✓ Collaborative assignments and projects
- ✓ Undergraduate research
- ✓ Service Learning, community-based learning
- ✓ Internships
- ✓ Capstone courses and projects





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**Thank You**



## **Examples from Delivery Plans Kentucky Delivery Network**

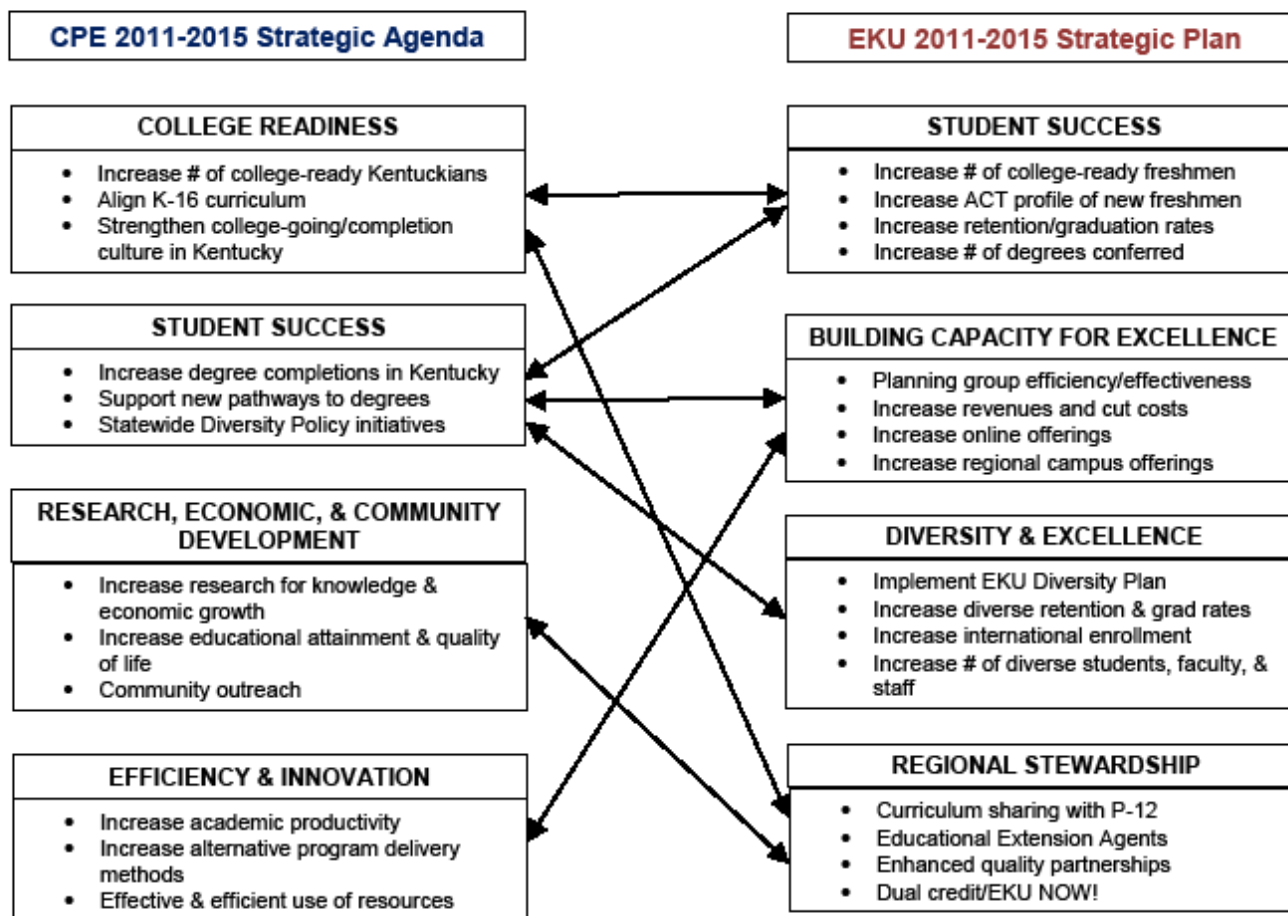


# Eastern Kentucky University

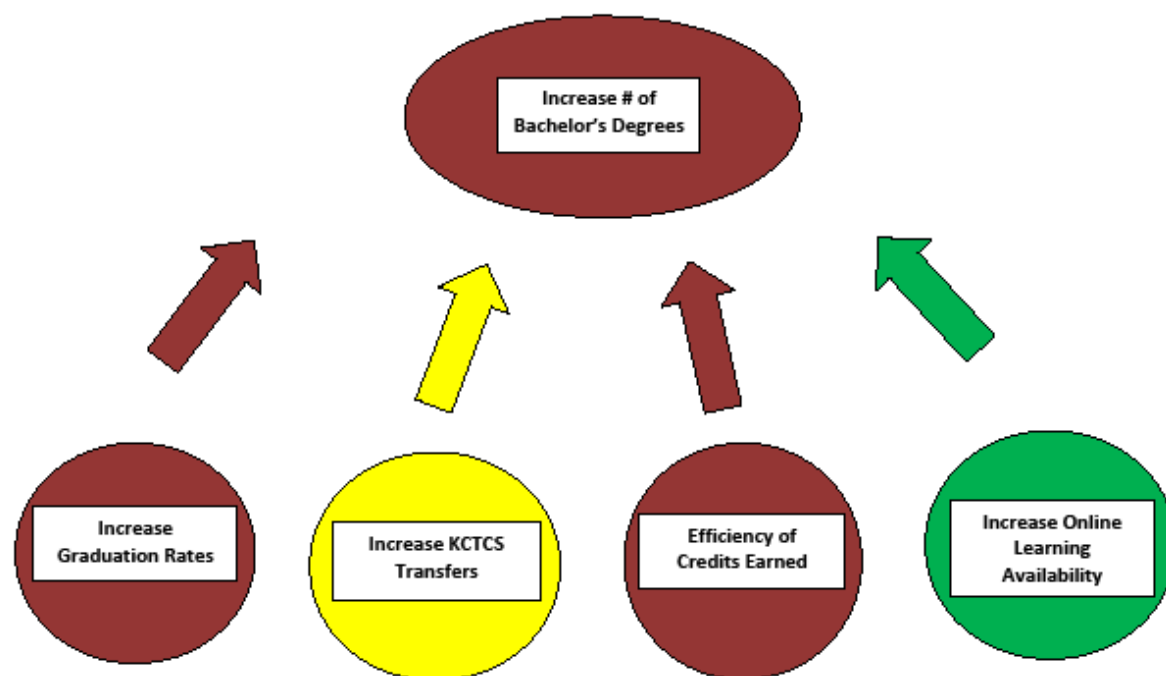
## *You Can Get There From Here*

A POWER OF MAROON ROADMAP TO ACHIEVING STATEWIDE TARGETS

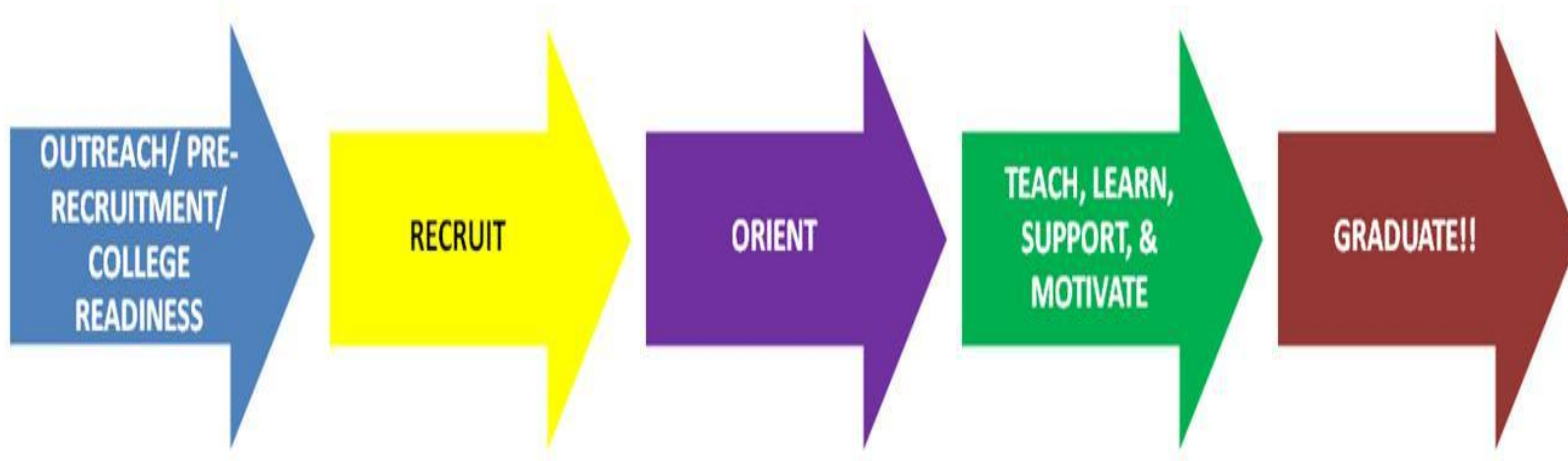




### POWER OF MAROON STRATEGIC GOAL RELATIONSHIP



## A POWER OF MAROON ROADMAP: INCREASING ECU'S NUMBER OF BACHELOR'S DEGREES



**BACHELOR'S DEGREES:** Baseline—(2009-10): 2,125 degrees → 2013-14 Target: 2,500 degrees (18% Increase)

## POWER OF MAROON ROAD MAP ELEMENTS: INCREASING ECU'S # OF BACHELOR'S DEGREES

### ROAD MAP ELEMENT 4: TEACH, LEARN, SUPPORT, & MOTIVATE

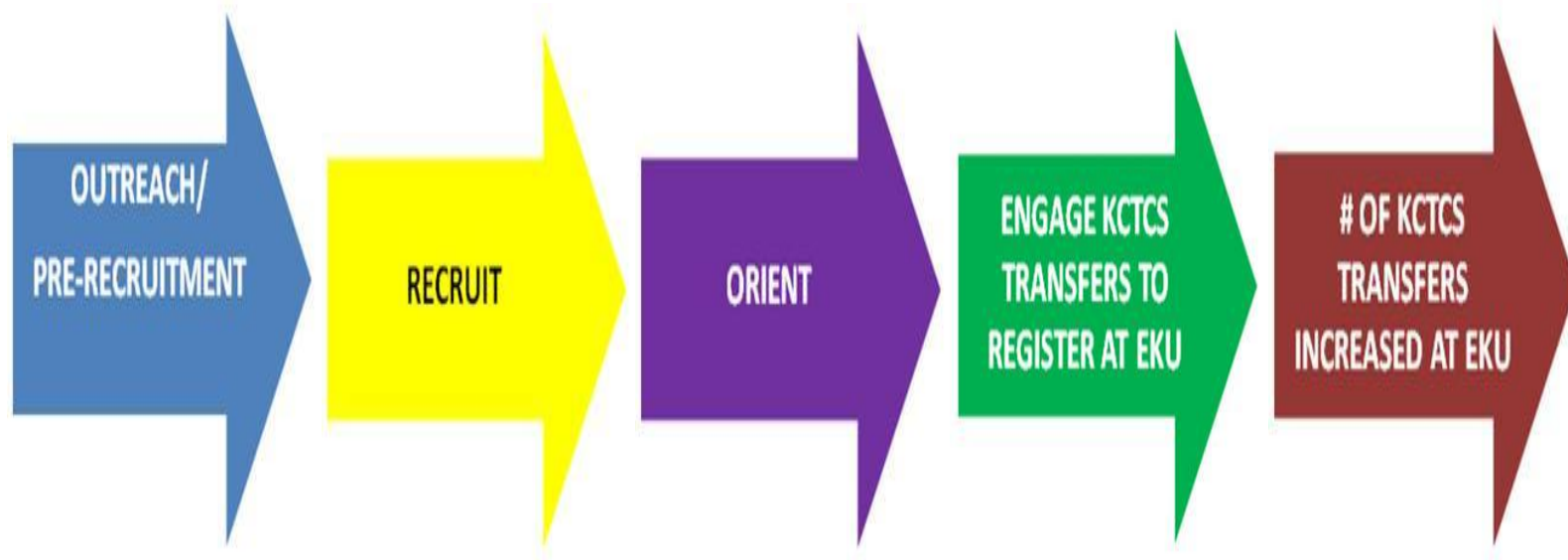
#### CURRENT PROGRAMS/INITIATIVES

- Noel Studio for Academic Creativity
- First Day Disenrollment (enrollment verification process)
- 1<sup>st</sup> Time Freshmen Mid-Term Grade Review
- Early Alert Retention Survey
- Early Alert will now have a link on college websites to be accessed anytime during the year
- Online Course Access
- Degree Works Audit System
- MAP WORKS
- ECU Success Coaches for commuter students
- Counseling
- New faculty advisor handbook
- NOVA
- ECU Reads Project
- Secret Shopper Customer Service Project
- Restructuring of Developmental Math (Math 090 & 095)
- Connecting the Dots—alumni mentoring current students
- Ensure all incoming freshmen have a similar learning experience in their first year
- Empowering first responders to provide professional help
- Show successes (alumni & faculty/student success stories)
- Print Ad in Eastern Progress from Alumni Success Stories
- Successful alums on college/department web pages
- Intrusive advising for on-time degree completion
- Extensive telephone campaign to encourage students to register and to find out why they may not be returning
- Reportable first 4-wk exams for 100- and 200-level courses
- Looking at having TLC offer programs on faculty advising

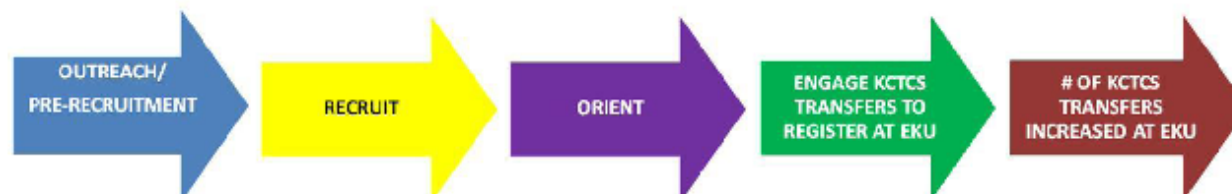
#### INDICATORS TO GAUGE SUCCESS

- Percent of all credit earned through online learning
- Number of credit hours taught at regional campuses
- Number of students enrolled in degree programs at regional campuses
- Number of degree programs offered online
- % of students earning 30 hours at end of their 1<sup>st</sup> year
- Faculty participation in EARS by college, department, and number of student referrals
- Student satisfaction with ECU
- Increase in number of online offerings
- Increase in number of regional campus offerings
- Student retention by major
- Student progress to degree by major
- Student satisfaction with major
- Decrease in overall credits earned by degree graduates
- Number of student involved in co-curricular and extra-curricular activities (engagement)
- 4-year graduation rate
- 5-year graduation rate
- 6-year graduation rate
- 1-, 2-, 3-, and 4-year retention rates

## A POWER OF MAROON ROADMAP: INCREASING KCTCS TRANSFER STUDENTS AT ECU



## A POWER OF MAROON ROADMAP: INCREASING KCTCS TRANSFER STUDENTS AT ECU



### ROAD MAP ELEMENT 1: OUTREACH/PRE-RECRUITMENT

PROGRAMS/INITIATIVES	INDICATORS TO GAUGE SUCCESS
<p>Current Program:</p> <ul style="list-style-type: none"> <li>Embedded ECU transfer coordinators at KCTCS campuses</li> </ul> <p>Suggested Programs and Initiatives:</p> <ul style="list-style-type: none"> <li>Begin transfer process earlier: Create curriculum guides for transfer</li> <li>Involve ECU Transfer Center with students as they start at KCTCS</li> </ul>	<ul style="list-style-type: none"> <li>Development of curriculum guides for programs in high demand by KCTCS Transfers</li> <li>Number of KCTCS students meeting with ECU embedded staff</li> </ul>

### ROAD MAP ELEMENT 2: RECRUIT

<p>Current Programs and Initiatives:</p> <ul style="list-style-type: none"> <li>Embedded ECU coordinators at KCTCS campuses</li> </ul> <p>Suggested Programs and Initiatives:</p> <ul style="list-style-type: none"> <li>Contingent admission to ECU for Junior Year (pre-admit w/advisor)</li> <li>Print ad of ECU alum success story in KCTCS school papers</li> </ul>	<ul style="list-style-type: none"> <li>Track communications with freshmen who cannot get into ECU</li> <li>Number of students who wanted to go to ECU but enrolled at KCTCS initially</li> <li>Number of applications and admissions of KCTCS students garnered via ECU embedded coordinators</li> </ul>
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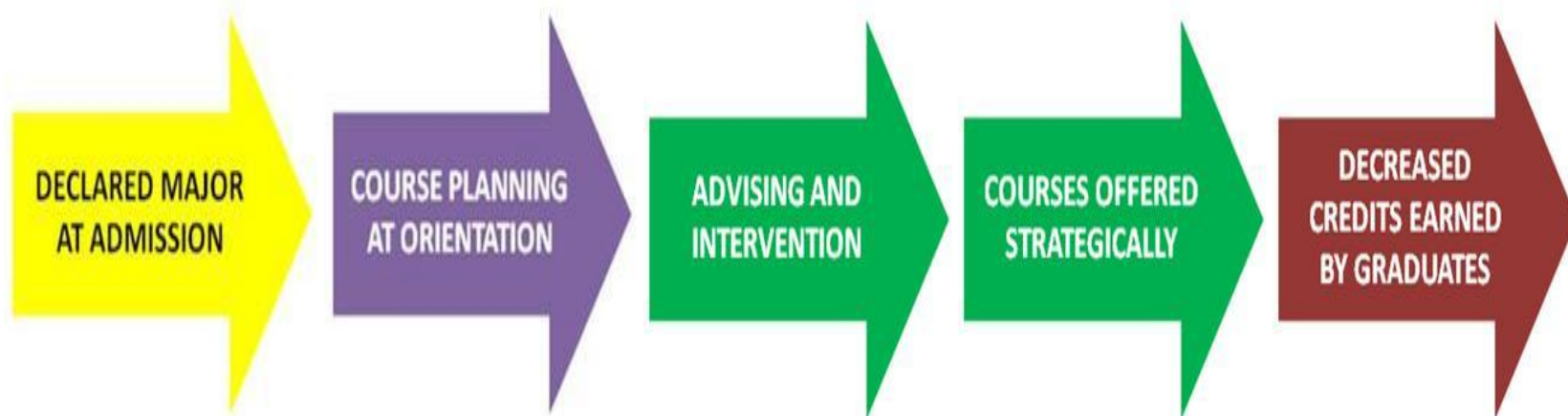
### ROAD MAP ELEMENT 3: ORIENT

<p>Current Programs and Initiatives:</p> <ul style="list-style-type: none"> <li>Transfer Student Orientation; Orientation Advising</li> </ul> <p>Suggested Programs and Initiatives:</p> <ul style="list-style-type: none"> <li>Make transfer orientation and advising more personal</li> <li>Improve articulation of transfer courses</li> </ul>	<ul style="list-style-type: none"> <li>Percent of Financial Aid disbursed before classes start</li> <li>Number attending transfer orientation</li> <li>Of those who attend Orientation: <ul style="list-style-type: none"> <li>**Measure satisfaction with Orientation experience</li> </ul> </li> </ul>
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### ROAD MAP ELEMENT 4: ENGAGE KCTCS TRANSFERS TO REGISTER AT ECU

<p>Current Initiative:</p> <ul style="list-style-type: none"> <li>HOBSON's targeted communications to get them to register</li> </ul>	<ul style="list-style-type: none"> <li>Matriculation rate for KCTCS transfers</li> <li>Yield by KCTCS institution</li> </ul>
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## A POWER OF MAROON ROADMAP: DECREASING CREDITS EARNED BY GRADUATES





## A POWER OF MAROON ROADMAP: DECREASING CREDITS EARNED BY GRADUATES



### ROAD MAP ELEMENT 1: DECLARED MAJOR AT ADMISSION

PROGRAMS/INITIATIVES	INDICATORS TO GAUGE SUCCESS
<p>Current Initiative:</p> <ul style="list-style-type: none"> <li>SPOTLIGHT to help identify major choices</li> </ul> <p>Suggested Initiative:</p> <ul style="list-style-type: none"> <li>Strongly encourage declared major at time of admission</li> </ul>	<ul style="list-style-type: none"> <li>Number of matriculated students with declared major</li> </ul>

### ROAD MAP ELEMENT 2: COURSE PLANNING AT ORIENTATION

<p>Current Initiative:</p> <ul style="list-style-type: none"> <li>Orientation Advising</li> </ul> <p>Suggested Initiative:</p> <ul style="list-style-type: none"> <li>Help students to correctly identify major to reduce changes</li> </ul>	<ul style="list-style-type: none"> <li>30+ hours earned at end of 1<sup>st</sup> year</li> <li>Student satisfaction with orientation experience</li> </ul>
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### ROAD MAP ELEMENT 3: ADVISING AND INTERVENTION

<p>Current Initiatives:</p> <ul style="list-style-type: none"> <li>Degree Works</li> <li>Early Alert Retention Survey</li> <li>Intrusive Advising</li> <li>Real time chat feature on advising webpage</li> </ul>	<ul style="list-style-type: none"> <li>Student satisfaction with advising</li> <li># of students with a major degree plan of courses to graduate</li> </ul>
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### ROAD MAP ELEMENT 4: COURSES OFFERED STRATEGICALLY

<p>Current Initiatives:</p> <ul style="list-style-type: none"> <li>Reducing # of General Education credits required to degree</li> <li>Enhance online course offerings</li> </ul> <p>Suggested Initiative:</p> <ul style="list-style-type: none"> <li>Scheduling based on future degree plans of students</li> </ul>	<ul style="list-style-type: none"> <li>Number of credits earned by graduates</li> <li>Number of departments who use student degree plans to schedule courses</li> <li>Number of programs and courses offered online and at regional campuses</li> </ul>
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